## Report of Condition of the Bank Published Pursuant to Section 32(3) of the Banking and Financial Institutions Act, 2006



Α.			Drovious Quarter
A.		Current Quarter 30.09.13	Previous Quarter 30.06.13
	ASSETS	-06	0
1	Cash	186,720	178,152
2	Balances with Bank of Tanzania	408,299	472,452
3	Investments in Government securities	819,094	793,074
4	Balances with other banks and financial institutions	79,027	170,941
5	Cheques and items for clearing	4,930	11,356
6	Inter branch float items	-	5,633
7 8	Bills negotiated	<del>-</del>	-
	Customers' liabitities for acceptances Interbank loans receivables	-	-
9	Investments in other securities	-	-
10		-	-
11	Loans, advances and overdrafts	0	
	(net of allowances for probable losses)	1,507,048	1,425,533
12	Other assets	79,436	100,221
13	Equity investments	19,677	19,137
14	Underwriting accounts	-0	-0.0.0
15	Property, Plant and equipment TOTAL ASSETS	58,935	58,808
16	IOIAL ASSETS	3,163,166	3,235,307
В.	LIABILITIES		
		2.275	2.252
17	Deposits from other banks and financial institutions	2,275	3,252
18	Customer deposits	2,582,056	2,614,549
19	Cash letters of credit	-	-
20	Special Deposits	20,295	37,191
21	Payment orders/transfers payable	-	-
22	Bankers' cheques and drafts issued	4,215	3,294
23	Accrued taxes and expenses payable	47,756	39,091
24	Acceptances outstanding	-	-
25	Inter branch float items	97	-
26	Unearned income and other deferred charges	14,115	13,051
27	Other liabilities	37,992	38,520
28	Borrowings	23,289	86,121
29	TOTAL LIABILITIES	2,732,090	2,835,069
30	NET ASSETS /(LIABILITIES)	431,076	400,238
c.	SHAREHOLDERS' FUNDS		
		20.000	20.000
31	Paid up share capital	20,000	20,000
32	Capital reserves	202.760	202760
33	Retained earnings	302,760	302,760
34	Profit(Loss) account Others capital accounts	95,980	62,973
35		12,336	14,505
36	Minority interest  TOTAL SHAREHOLDERS' FUNDS	421 07 <b>6</b>	400,238
37	TOTAL SHAKEHOLDERS FONDS	431,076	400,236
38	Contingent liabilities	169,414	107,543
39	Non performing loans & advances	29,713	27,930
40	Allowances for probable losses	29,197	30,498
41	Other non performing assets	319	
41	Other flori per joirning assets	319	355
D	SELECTED FINANCIAL CONDITION INDICATORS		
(i)	Shareholders Funds to total assets	13.63%	12.37%
(i) (ii)	Non performing loans to total gross loans	13.03%	12.3/%
			_
(iii)	Gross loans and advances to total deposits	59.03%	54.91%
(iv)	Loans and advances to total assets Earnings assets to total Assets	47.64% 76.04%	44.06% 73.86%
(1)		//5 () ///	77 8/5%
(v) (vi)	Deposits growth	-1.78%	6.42%

STATEMENT OF COMPREHENSIVE INCOME THE PERIOD ENDED 30TH SEPTEMBER, 2013 (Amounts in million shillings)						
		Current Quarter 30.09.2013	Comparative Quarter 30.09.2012	Current Year Cumulative 30.09.2013	Comparativ Yea Cumulativ 30.09.201	
1	Interest income	89,728	75,396	256,350	208,99	
2	Interest expense	(6,815)	(1,588)	(19,150)	(5,048	
3	Net interest income (1minus2)	82,913	73,808	237,200	203,94	
4	Bad debts written off	-	-	-	-	
5	Impairment Losses on Loans and Advances	(2,540)	(4,302)	(8,773)	(15,42	
6	Non interest income:	28,455	23,186	82,652	73.78	
	6.1 Foreign currency dealings and					
	translation gain/(loss)	2,736	2,268	6,192	6,8	
	6.2 Fee and commisions	24,612	20,551	71,852	66,0	
	6.3 Dividend income	-	-	-		
	6.4 Others operating income	1,107	367	4,608	8	
7	Non interest expense:	(57,508)	(47,671)	(168,409)	(143,15	
	7.1 Salaries and benefits	(26,789)	(19,935)	(79,862)	(56,87	
	7.2 Fees and commissions	(3,176)	(3,061)	(9,097)	(9,47	
	7.3 Other operation expenses	(27,543)	(24,675)	(79,450)	(76,80	
В	Operating income/(loss)	51,320	45,021	142,670	119,14	
9	Income tax provision	(18,313)	(16,671)	(46,690)	(38,90	
10	Net income(loss)after income tax	33,007	28,350	95,980	80,24	
	Niverban of annulavia	- 6	. = . 7	- 0		
1	Number of employees	2,871	2,726	2,871	2,72	
12	Basic earnings per share	66 66	57	192	16 16	
13	Diluted earnings per share		57	192		
14 SEI	Number of branches  ECTED PERFORMANCE INDICATORS	152	143	152	12	
SEL (i)	Return on average total assets	4.45%	4.40%	4.09%	4.4	
(ii)	Return on average shareholders funds	4-45% 34.20%	34.07%	4.09% 31.49%	33.58	
` '	Non interest expense to gross income	48.66%	48.36%	49.68%	50.63	
٠,	Net interest income to average earning asse		16.08%	13.81%	15.36	

V.	mounts in million shillings)		
l:	Cash flow from Operating activities:	Current Quarter 30.09.2013	Previous Quarte 30.06.201
<u>'</u>	cash from from operating activities.		
	Net income(loss)	51,320	48,74
	Adjustment for:		
	- Impairment/amortization	(4,221)	(1,72
	- Net change in loans and advances	(81,515)	(39,54
	- Gain/loss on sale of assets	-	
	- Net change in deposits	(50,366)	158,3
	<ul> <li>Net change in short term negotiable securities</li> </ul>	-	
	- Net change in other liabilities	10,218	11,78
	- Net change in other assets	26,418	(49,17
	- Tax paid	(12,438)	(12,43
	- Others (Net change in SMR deposits)	12,805	(23,35
	Net cash provided (used) by operating activities	(47.779)	92,6
l:	Cash flow from Investing activities:		
	Dividends received	-	
	Purchase of fixed assets	(3,949)	(2,35
	Proceeds from sale of fixed assets	2	5
	Purchase of non-dealing securities	-	
	Proceeds from sale of non-dealing securities	-	
	Others-(Treasury Bonds/Bills /Equity investment)	15,080	(65,17
	Net cash provided (used) by investing activities	11,133	(67,48
II:	Cash Flow from Financing activities:		
	Repayment of long-term debt	_	
	Proceeds from issuance of long term debt	_	
	Proceeds from issuance of share capital	_	
	Payment of cash dividends	_	(34,00
	Net change in other borrowings	(62,832)	6,1
	Others (specify)	(02,032)	0,1
	Net cash provided(used) by financing activities	(62,832)	(27,848
<b>/</b> :	Cash and Cash equivalents:		
	N		
	Net increase/(decrease) in cash and cash equivalents	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(2,71
	Cash and cash equivalents at the beginning of the quarter	677,425	680,14
	Cash and cash equivalents at the end of the quarter	577,947	677,4



Signed by		Date		
Mark Wiessing Chief Executive Officer		November 1, 2013		
Waziri Barnabas Chief Financial Officer		November 1, 2013		
Augustino Mbogella Chief Internal Auditor		November 1, 2013		
We, the under-named, non-executive members of the board of directors, attest to the correctness of the above statements. We declare that the statements have been examined by us, and to the best of our knowledge and belief have been prepared in conformance with the instructions and are true and correct.				
Signed by		Date		
Prof. Joseph Semboja	Board Chairman	November 1, 2013		
Protase Tehingisa	Director	November 1, 2013		