## Report of Condition of the Bank Published Pursuant to Section 32(3) of the Banking and Financial Institutions Act, 2006



		Current Quarter 30.06.13	Previous Quarte 31.03.1
A.	ASSETS		
1	Cash	178,152	195,403
2	Balances with Bank of Tanzania	472,452	482,027
3	Investments in Government securities	793,074	701,576
4	Balances with other banks and financial institutions	170,941	138,159
5	Cheques and items for clearing	11,356	23,899
6	Inter branch float items	5,633	-
7	Bills negotiated	-	-
8	Customers' liabitities for acceptances	-	=
9	Interbank loans receivables	-	-
10	Investments in other securities	-	-
11	Loans, advances and overdrafts		
	(net of allowances for probable losses)	1,425,533	1,385,991
12	Other assets	100,221	56,683
13	Equity investments	19,137	19,137
14	Underwriting accounts	-	-
15	Property, Plant and equipment	58,808	57,880
16	TOTAL ASSETS	3,235,307	3,060,755
В.	LIABILITIES		
17	Deposits from other banks and financial institutions	3,252	1,863
18	Customer deposits	2,614,549	2,470,759
19	Cash letters of credit	2,014,345	2,470,753
20	Special Deposits	37,191	24,059
20	Payment orders/transfers payable	37,191	24,035
22	Bankers' cheques and drafts issued	3,294	3,305
23			·
23 24	Accrued taxes and expenses payable	39,091	27,795
2 <del>1</del> 25	Acceptances outstanding Inter branch float items	_	399
26	Unearned income and other deferred charges	13,051	12,815
20 27	Other liabilities	38,520	37,854
28	Borrowings	86,121	79,969
29	TOTAL LIABILITIES	2,835,069	<b>2,658,818</b>
30	NET ASSETS /(LIABILITIES)	400,238	401,937
_	GUADELIOLDEDGI ELINDO		
C.	SHAREHOLDERS' FUNDS	20,000	20.000
31	Paid up share capital	20,000	20,000
32	Capital reserves	202.760	226.76
33	Retained earnings	302,760	336,760
34 25	Profit(Loss) account	62,973	29,828
35	Others capital accounts	14,505	15,349
36 <b>37</b>	Minority interest TOTAL SHAREHOLDERS' FUNDS	400,238	401,937
38	Contingent liabilities	107,543	93,209
39	Non performing loans & advances	27,930	33,595
40	Allowances for probable losses	30,498	33,674
41	Other non performing assets	355	371
D	SELECTED FINANCIAL CONDITION INDICATORS		
(i)	Shareholders Funds to total assets	12.37%	13.13%
(ii)	Non performing loans to total gross loans	1.92%	2.37%
(iii)	Gross loans and advances to total deposits	54.91%	56.90%
(iv)	Loans and advances to total assets	44.06%	45.289
(v) (v)	Earnings assets to total Assets	73.86%	72.729
(v) (vi)	Deposits growth	6.42%	9.03%

		Current Quarter 30.06.2013	Comparative Quarter 30.06.2012	Current Year Cumulative 30.06.2013	Comparativ Yea Cumulativ 30.06.201
L	Interest income	85,615	71,019	166,622	133,59
	Interest expense	-6,522	-2,159	-12,335	-3,46
;	Net interest income (1minus2)	79,093	68,860	154,287	130,13
	Bad debts written off	-	-	-	-
	Impairment Losses on Loans and Advances	-2,738	-5,063	-6,233	-11,12
	Non interest income:	30,687	29,617	54,197	50,59
	6.1 Foreign currency dealings and translation ga		2,436	3,455	4,6
	6.2 Fee and commisions	25,618	26,953	47,240	45,5
	6.3 Dividend income	-	-	-	-
	6.4 Others operating income	3,234	228	3,502	4
,	Non interest expense:	-58,302	-54,081	-110,900	-95,48
	7.1 Salaries and benefits	-27,192	-18,877	-53,074	-37,63
	7.2 Fees and commissions	-2,976	-3,249	-5,921	-6,40
	7.3 Other operation expenses	-28,134	-31,955	-51,905	-51,4
3	Operating income/(loss)	48,740	39,333	91,351	74,12
)	Income tax provision	-15,594	-11,800	-28,378	-22,23
LO	Net income(loss)after income tax	33,146	27,533	62,973	51,88
.1	Number of employees	2,827	2,693	2,827	2,69
2	Basic earnings per share	66	2,055 55	126	10
13	Diluted earnings per share	66	55	126	10
14	Number of branches	150	142	150	14
	Trainibel of Branches	150	112	150	
	SELECTED PERFORMANCE INDICATORS				
i)	Return on average total assets	4.47%	4.57%	4.08%	4.41
ii)	Return on average shareholders funds	34.34%	34.45%	31.56%	33.32
iii)	Non interest expense to gross income	50.13%	53.74%	50.22%	51.84
iv)	Net interest income to average earning assets	14.78%	15.66%	13.84%	14.97

		Current Quarter 30.06.2013	Previous Quarte
I:	Cash flow from Operating activities:	30.00.2013	31.03.201
	Net income(loss)	48,740	42,61
	Adjustment for:		
	- Impairment/amortization	-1,726	3,53
	- Net change in loans and advances	-39,542	-40,05
	- Gain/loss on sale of assets	-	_
	- Net change in deposits	158,311	204,69
	- Net change in short term negotiable securities	-	_
	- Net change in other liabilities	11,788	5,68
	- Net change in other assets	-49,171 -12,439	-17,98 -12,43
	- Tax paid - Others (Net change in SMR denosits)	-12,438 -23,350	-12,43 -45,01
	<ul> <li>Others (Net change in SMR deposits)</li> <li>Net cash provided (used) by operating activities</li> </ul>	-23,350 <b>92,612</b>	-45,01 <b>141,02</b>
II:			2.1/02
11:	Cash flow from Investing activities:		
	Dividends received	-	_
	Purchase of fixed assets	-2,358	-7,19
	Proceeds from sale of fixed assets	50	-
	Purchase of non-dealing securities	-	-
	Proceeds from sale of non-dealing securities	-	-
	Others-(Treasury Bonds/Bills /Equity investment)	-65,175 <b>67,493</b>	-77,12
	Net cash provided (used) by investing activities	-67,483	-84,32
III:	Cash Flow from Financing activities:		
	Repayment of long-term debt	_	
	Proceeds from issuance of long term debt	_	_
	Proceeds from issuance of share capital	-	_
	Payment of cash dividends	-34,000	_
	Net change in other borrowings	6,152	9,32
	Others (specify)	-	_
	Net cash provided(used) by financing activities	-27,848	9,32
IV:	Cash and Cash equivalents:		
	Net increase/(decrease) in cash and cash equivalents	-2,719	66,02
	Cash and cash equivalents at the beginning of the quarter	680,144	614,11
	Cash and cash equivalents at the end of the quarter	677,425	680,14

Signed by	Date
Mark Wiessing Chief Executive Officer	August 12, 2013
Waziri Barnabas Chief Financial Officer	August 12, 2013
Augustino Mbogella Chief Internal Auditor	August 12, 2013

We, the under-named, non-executive members of the board of directors, attest to the correctness of the above statements. We declare that the statements have been examined by us, and to the best of our knowledge and belief have been prepared in conformance with the instructions and are true and correct.

Signed by		Date	
Prof. Joseph Semboja	Board Chairman	August 12, 2013	
Protase Tehingisa	Director	August 12, 2013	

