## Issued pursuant to regulations 7 and 8 of the Banking and Financial Institutions (Disclosures) Regulations, 2014



	(Amounts in million snillings)	Current Quarter	Previous Quarter
-		30.09.18	30.06.18
<b>A.</b>	ASSETS	2 4 2 7 7 0	202.222
1	Cash Palances with Pank of Tanzania	342,770	292,222
2 3	Balances with Bank of Tanzania Investments in Government securities	517,177 777,519	760,832 889,581
5 4	Balances with other banks and financial institutions	121,255	182,622
5	Cheques and items for clearing	4,058	4,140
6	Inter branch float items	450	-
7	Bills negotiated	-	-
8	Customers' liabitities for acceptances	-	-
9	Interbank loans receivables	-	-
10	Investments in other securities	-	-
11	Loans, advances and overdrafts		
	(net of allowances for probable losses)	3,232,533	3,076,182
12	Other assets	215,870	211,622
13	Equity investments	1,740	1,740
14	Underwriting accounts	-	-
15	Property, Plant and equipment	236,275	242,387
16	TOTAL ASSETS	5,449,647	5,661,328
в.	LIABILITIES		
17	Deposits from other banks and financial institutions	3,665	1,773
18	Customer deposits	3,984,163	4,147,624
19	Cash letters of credit	28,307	27,792
20	Special Deposits	16,740	45,957
21	Payment orders/transfers payable	-	-
22	Bankers' cheques and drafts issued	2,154	2,214
23	Accrued taxes and expenses payable	76,444	57,598
24	Acceptances outstanding	-	-
25	Inter branch float items	-	8,288
26	Unearned income and other deferred charges	30,205	28,024
27	Other liabilities	33,905	42,009
28	Borrowings	403,491	461,931
29		4,579,074	4,823,210
30	NET ASSETS /(LIABILITIES)	870,573	838,118
С.	SHAREHOLDERS' FUNDS		
31	Paid up share capital	20,000	20,000
32	Capital reserves	-	-
33	Retained earnings	714,715	722,607
34	Profit(Loss) account	98,847	66,037
35	Others capital accounts	37,011	29,474
36	Minority interest	-	-
37	TOTAL SHAREHOLDERS' FUNDS	870,573	838,118
20	Continuent link illution	64E 600	5 4 5 9 7 5
38	Contingent liabilities	615,688	545,375
39 40	Non performing loans & advances Allowances for probable losses	192,388 110,852	159,107
40 41	Other non performing assets	10,852	118,360 69
41	Other non-performing assets	105	09
D	SELECTED FINANCIAL CONDITION INDICATORS		
(i)	Shareholders Funds to total assets	16.0%	14.8%
(ii)	Non performing loans to total gross loans	5.8%	5.0%
(iii)	Gross loans and advances to total deposits	82.9%	75.6%
(iv)	Loans and advances to total assets	59.3%	54.3%
(v)	Earnings assets to total Assets	75.8%	73.3%
(vi)	Deposits growth	-4.5%	2.2%
(vii)	Assets growth	-3.7%	4.3%

# **NMB** Close to you

#### CONDENSED STATEMENT OF CASH FLOW STATEMENT FOR THE QUARTER ENDED 30TH SEPTEMBER, 2018

Source         30.09.2018		(Amounts in million shillings)										
UU00.04.2016 <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>rative Year Cumulative</th>										rative Year Cumulative		
Net income[oss]         47.607         49.807         14.346         I           Adjustment for:         37.026         69.56         49.656         I           - Inspairment/amoritation         37.026         69.56         49.656         I           - Net change in loans and advances         (150.37)         (221.67)         (425.48)         I           - Net change in other labilities         (150.27)         (14.72)         (14.20)         (52.000)         C           - Net change in other labilities         (150.27)         (14.020)         (52.41)         Z         Z           - Net change in other labilities         (150.27)         (14.020)         (52.41)         Z         Z           - Others (Net Change in other lassits         (3.091)         (162.41)         Z         Z         Z           Net cab provided (used) by prasting activities         (20.91)         (44.91)         Z         Z         Z           Net cab provided (used) by cautify activities         (20.91)         (42.91)         (42.91)         Z         Z           Net cab provided (used) by cautify activities         31.148         41.200         G         Z         Z           Net cab provided (used) by cautify activities         31.948         41.200					3	-				30.09.2017		
Aguing the form increase of a part of a par	l:		ities:									
- inpairment/amont						47,607	49,807	143,41	6	132,155		
- Net change in loars and advances         (156,351)         (261,647)         (445,485)           - Net change in short term negotiable securities         0         0         0           - Net change in short term negotiable securities         4,575         20,338         54,346         0           - Net change in short term negotiable securities         4,575         20,338         65,374         0         0           - Net change in SM deposity         21,733         22,388         65,773         0						37.026	9,546	49.65	6	12,085		
- sel all/loss on sale of assets			es							8,600		
- Net change in other liabilities         4.757         20.38         54.346           - Net change in other liabilities         4.757         20.38         54.346           - Net change in other liabilities         27.733         52.390         (6.600         (6.93)         (64.037)         2.37           - Net change in other solubilities         27.733         2.358         6.572         2.37           Net cash provided (used) by operating activities         (25.531)         (118.740)         (52.941)         2.37           Dividends received         -         -         -         -         -         -           Proceeds from asle of fined assets         -		Ū.				-	-	( ) ) ) ) ) ) ) )	-	-		
- Net change in other labilities       4,575       20,138       54,346       U         - Net change in other asses       (16,050)       (16,393)       (48,493)       U         - Others (Net change in SMR deposits)       21,733       22,388       8,575       U       Z         Net cash provided (used) by operating activities:       U       (255,531)       (118,740)       (529,411)       U       Z         Dividends received       0       -						(190,271)	91,471	(239,42)	3)	145,636		
- Net change in other assets       (3.800)       (14.020)       (52.000)       (5         - Tax paid       (16.000)       (16.320)       (23.000) <td></td> <td></td> <td>able securitie</td> <td>25</td> <td></td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>-</td>			able securitie	25		-	-		-	-		
- Tax paid         (16,050)         (16,393)         (48,493)         (5           • Others (Net change in SMR deposits)         (217,33)         2.338         8,57         >           • Net cash provided (used) by operating activities         (255,531)         (118,740)         (529,411)         >         2           • Purchase of fixed assets         (30,914)         (7,770)         (46,037)         . <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>47,186</td></td<>										47,186		
- Others (Net change in SMR deposite)         21,733         2,358         8,572           Net cash provided (used) by operating activities         (25,531)         (118,740)         (529,411)         24           It         Cash flow from Investing activities:         (30,914)         (7,976)         (46,037)         (7           Dividends received         - <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>(58,062)</td>		-								(58,062)		
Net cash provided (used) by operating activities:         (118,740)         (152,411)         2 24           II:         Cash flow from Investing activities:         -			nsits)							(39,830) 32,459		
Dividends received				/ities						280,229		
Dividends received												
Purchase of fixed assets       (30,914)       (7,976)       (46,037)       (1)         Proceeds from sale of fixed assets       -       -       -       -       -         Purchase of non-dealing securities       -       -       -       -       -       -         Proceeds from sale of non-dealing securities       81,148       41,240       96,413       (6)         Others (Teasury Bond/SBIK) Faulty investment)       112,062       49,216       -	II:		ties:									
Proceeds from sale of fixed assets         Image: Constraint of Con						-	-	(46.02)	-	-		
Purchase of non-dealing securities       -       -       -       -       -       -         Others-(Treasury Bonds/Bills /Equity investment)       112,062       49,216       142,450       C         Net cash provided (used) by investing activities       81,148       41,240       96,413       C         Repayment of long-term debt       -       -       -       -       -         Proceeds from issuance of share capital       -       -       -       -       -         Proceeds from issuance of share capital       -       -       -       -       -       -         Proceeds from issuance of share capital       - </td <td></td> <td></td> <td>:</td> <td></td> <td></td> <td>(50,914)</td> <td>(7,970)</td> <td>(40,05)</td> <td>/) _</td> <td>(37,672)</td>			:			(50,914)	(7,970)	(40,05)	/) _	(37,672)		
Proceeds from sale of non-dealing securities         . </td <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>-</td>						-	-		-	-		
Others-Treasury Bondx/Bills /Eq. ury investment)       112,062       49,216       142,450       (C)         Net cash provided (used) by investing activities       81,148       41,240       96,413       (G)         III:       Cash Flow from Financing activities:       -						-	-		-	-		
III:       Cash Flow from Financing activities: <ul> <li>Repayment of long-term debt</li> <li>65,190</li> <li>65,190</li> <li>63,190</li> <li>7000000 (32,000)</li> <li>(32,000)</li> <li>(33,000)</li> <li>(3</li></ul>				nt)		112,062	49,216	142,45	0	(26,932)		
Repayment of long term debtIII <th colspan<="" td=""><td></td><td>Net cash provided (used) by inv</td><td>vesting activ</td><td>ities</td><td></td><td>81,148</td><td>41,240</td><td>96,41</td><td>3</td><td>(64,604)</td></th>	<td></td> <td>Net cash provided (used) by inv</td> <td>vesting activ</td> <td>ities</td> <td></td> <td>81,148</td> <td>41,240</td> <td>96,41</td> <td>3</td> <td>(64,604)</td>		Net cash provided (used) by inv	vesting activ	ities		81,148	41,240	96,41	3	(64,604)	
Repayment of long term debtIII <th colspan<="" td=""><td></td><td>Cash Elow from Einansing activ</td><td>itios</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th>	<td></td> <td>Cash Elow from Einansing activ</td> <td>itios</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>		Cash Elow from Einansing activ	itios								
Proceeds from issuance of long term debt       -       68,190       68,190         Proceeds from issuance of share capital       -       -       -         Payment of cash dividends       -       -       -       -         Net change in other borrowings       (58,440)       54,381       (1,629)       (6         Net cash provided(used) by financing activities       (58,440)       90,571       34,561       -       -         Net cash and cash equivalents:       -<		_	ittes:						-			
Proceeds from issuance of share capital			erm debt			_	68,190	68.19	00			
Payment of cash dividends       (32,000)       (32,000)       (5,8,440)         Net cash provided(used) by financing activities       (58,440)       54,381       (1,629)       (1         Net cash provided(used) by financing activities       (232,823)       13,071       (398,437)       1         Net increase/(decrease) in cash and cash equivalents:       (232,823)       13,071       (398,437)       1         Cash and cash equivalents at the beginning of the quivalents at the beginning of the quivalent? Year       603,852       836,675       603,852       836,675       603,852       8         Condenter/Year       Share       Share       Share       Regulatory       Cenart       Cenart <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td>-</td> <td>00,15</td> <td>-</td> <td>-</td>						-	-	00,15	-	-		
Others (specify)         Image: specify						-	(32,000)	(32,00	0)	(52,000)		
Net cash provided(used) by financing activities(58,440)99,57134,561 $\begin to $						(58,440)	54,381	(1,62	9)	(16,026)		
Net increase/(decrease) in cash and cash equivalents(232,823)13,071(398,437).Cash and cash equivalents at the beginning of the Quarter/Year836,675823,6031,002,288.Cash and cash equivalents at the beginning of the Quarter/Year603,852836,675603,852.CONDENSED STATEMENT OF CHANGES IN EQUITYShare CapitalRetained PrevisionRegulatory Reserve.CONDENSED STATEMENT OF CHANGES IN EQUITYAT 300,000Contrement Year 2018 Balance as at the beginning of the yearContrement Year 2018 Balance as at the beginning of the 	<td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>-</td>							-	-		-	-
Net increase/(decrease) in cash and cash equivalents(232,823)13,071(398,437) $\square \square \square \square \square \square$ equivalentsCash and cash equivalents at the beginning of the Quarter/Year $a 336,675$ $a 823,603$ $1,002,288$ $a \square \square \square \square \square$ equivalents $a \square \square \square \square \square$ equivalents $a \square \square \square \square \square$ equivalents $a \square \square \square \square \square$ equivalents $a \square \square \square \square \square$ equivalents $a \square \square \square \square \square$ equivalents $a \square \square \square \square \square \square$ equivalents $a \square \square \square \square \square$ equivalents $a \square \square \square \square \square$ equivalents $a \square \square \square \square \square \square$ equivalents $a \square \square \square \square \square \square \square$ equivalents $a \square \square \square \square \square \square \square \square \square$ equivalents $a \square \square \square \square \square \square \square \square \square \square$ equivalents $a \square \square$		Net cash provided(used) by fina	ancing activi	ities		(58,440)	90,571	34,56	51	(68,026)		
Net increase/(decrease) in cash and cash equivalents(232,823(398,437(300,00 <th colspa<="" td=""><td>1\/.</td><td>Cash and Cash aquivalents:</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th>	<td>1\/.</td> <td>Cash and Cash aquivalents:</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	1\/.	Cash and Cash aquivalents:									
equivalents       (232,823)       13,071       (398,437)       1         Cash and cash equivalents at the beginning of the Quarter/Year       836,675       823,603       1,002,288       6         Cash and cash equivalents at the end of the Quarter/Year       603,852       836,675       603,852       8         CONDENSED STATEMENT OF CHANGES IN EQUITY AS AT 30TH SEPTEMBER 2018       6       6       6       6         Current Year 2018       Share Capital       Premium       Retained Earnings       Regulatory reserve       General Provision Reserve       Others (Fair Valuation)         Profit for the year       0       98,847       0       0       6         Other Comprehensive Income       0       0       0       0       0       0         Dividends Paid       0       0       0       0       0       0       0         Regulatory Reserve       0       0       0       0       0       0       0       0         Regulatory Reserve       0       0       0       0       0       0       0         General Provision Reserve       0       0       0       0       0       0       0       0       0         Regulatory Reserve       0 <t< td=""><td></td><td></td><td>and cash</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>			and cash									
Quarter/Year       633,675       833,675       833,675       603,852       836,675       604,875       705,975<						(232,823)	13,071	(398,43)	7)	147,599		
Quarter/Year       633,675       833,675       833,675       603,852       836,675       604,875       705,975<												
Quarter/Year         Cash and cash equivalents at the end of the Quarter/Year       603,852       836,675       603,852       8         CONDENSED STATEMENT OF CHANGES IN EQUITY AS AT 30TH SEPTEMBER 2018         Condense Share Capital       Retained Premium       Regulatory Regulatory reserve       Others (Fair Valuation)         Current Year 2018       Current Year 2018       Conter Control Year 2017       Sature Year 2017       Sature Year 2017       Sature Year 2017         Balance as at the beginning of the year       Other Sature Year 2017       Conter Control Year 2017         Conter Control Year 2017       Conter Control Year 2017       Conter Control Year 2017         Conter Control Year 2017       Sature Year 2017       Conter Control Year 2017       Conter Conter Year 2017												

#### CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD ENDED 30TH SEPTEMBER, 2018

(Amounts in million shillings)

		Current Quarter 30.09.2018	Comparative Quarter 30.09.2017	Current Year Cumulative 30.09.2018	Comparative Year Cumulative 30.09.2017
1	Interest income	154,302	148,232	449,289	440,996
2	Interest expense	(27,753)	(33,665)	(80,831)	(92,444)
3	Net interest income (1minus2)	126,549	114,567	368,458	348,552
4	Bad debts written off	-	-	-	-
5	Impairment Losses on Loans and Advances	(27,412)	(43,403)	(68,127)	(68,486)
6	Non interest income:	60,905	48,226	168,464	131,990
	6.1 Foreign currency dealings and translation gain/(loss)	4,480	4,379	15,029	13,317
	6.2 Fee and commisions	54,501	40,240	146,675	113,587
	6.3 Dividend income	-	-	-	-
	6.4 Others operating income	1,924	3,607	6,760	5,086
7	Non interest expense:	(112,435)	(97,274)	(325,379)	(279,901)
	7.1 Salaries and benefits	(45,338)	(42,211)	(134,923)	(125,750)
	7.2 Fees and commissions	(3,703)	(4,259)	(11,677)	(11,815)
	7.3 Other operating expenses	(63,394)	(50,804)	(178,779)	(142,336)
8	Operating income/(loss)	47,607	22,116	143,416	132,155
9	Income tax provision	(14,797)	(7,085)	(44,569)	(40,917)
10	Net income(loss)after income tax	32,810	15,031	98,847	91,238
11	Other Comprehensive Income - net (loss)/gain on valuation of available for sale financial assets	(355)	93	489	(100)
12	Total comprehensive income/(loss) for the year	32,455	15,124	99,336	91,138
13	Number of employees	3,454	3,375	3,454	3,375
14	Basic earnings per share	66	30	198	182
15	Number of branches	223	209	223	209
	SELECTED PERFORMANCE INDICATORS				
(i)	Return on average total assets	2.4%	2.7%	2.4%	2.9%
(ii)	Return on average shareholders funds	15.5%	17.4%	15.9%	19.0%
(iii)	Non interest expense to gross income	60.0%	59.8%	60.6%	58.2%
(iv)	Net interest income to average earning assets	12.4%	12.5%	12.5%	12.5%
()				.2.370	

SELECTED EXPLANATORY NOTES FOR THE QUARTER ENDED 30TH SEPTEMBER 2018

In preparation of the quarterly financial statements, consistent accounting policies have been used as those applicable to the previous year audited financial statements.

Name and Title	Signature	Date
Ineke Bussemaker Managing Director		October 25, 2018
Ruth Zaipuna Chief Financial Officer		October 25, 2018
Juma Kimori Chief Internal Auditor		October 25, 2018

We, the undersigned directors, attest to the faithful representation of the above statements. We declare that the statements have been examined by us and, to the best of our knowledge and belief, have been prepared in conformance with International Financial Reporting Standards and the requirements of the Banking and Financial Institutions Act, 2006 and they present a true and fair view.

Name and Title	Signature	Date
Prof. Joseph Semboja Board Chairman		October 25, 2018
Protase Tehingisa Director		October 25, 2018

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