## Issued pursuant to regulations 7 and 8 of the Banking and Financial Institutions (Disclosures) Regulations, 2014

| NAME OF BANK NMB BANK PLC <br> CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 31ST DECEMBER, 2017 (Amounts in million shillings) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Quarter 31.12.177 |  | Previous Quarter 30.09.17 |
| A. ASSETS |  |  |  |  |  |
| 1 | Cash |  |  | 358,322 | 276,829 |
| 2 | Balances with Bank of Tanzania |  |  | 798,000 | 767,736 |
|  | Investments in Government securities |  |  | 854,947 | 743,212 |
| 4 | Balances with other banks and financial institutions |  |  | 242,509 | 146,505 |
| 5 | Cheques and items for clearing |  |  | (106) | 11,205 |
| 6 | Inter branch float items |  |  |  |  |
| 7 | Bills negotiated |  |  |  |  |
| 8 | Customers' liabitities for acceptances |  |  |  |  |
| 9 | Interbank loans receivables |  |  |  |  |
| 10 | Investments in other securities |  |  |  |  |
| 11 | Loans, advances and overdrafts |  |  |  |  |
|  | (net of allowances for probable losses) |  |  | 2,787,050 | 2,785,867 |
| 12 | Otherassets |  |  | 222,537 | 188,948 |
| 13 | Equity investments |  |  | 1,740 | 1,740 |
| 14 | Underwriting accounts |  |  |  |  |
| 15 | Property, Plant and equipment |  |  | 246,039 | 245,161 |
| 16 | TOTAL ASSETS |  |  | 5,511,038 | 5,167,203 |
| B. | LIABILTITES |  |  |  |  |
| 17 | Deposits from other banks and financial institutions |  |  | 2,149 | 3,859 |
| 18 | Customer deposits |  |  | 4,210,173 | 3,854,233 |
| 19 | Cash letters of credit |  |  | 23,796 | 5,677 |
| 20 | Special Deposits |  |  | 16,599 | 30,447 |
| 21 | Payment orders/transfers payable |  |  |  |  |
| 22 | Bankers' cheques and drafts issued |  |  | 2,177 | 2,301 |
| 23 | Acrrued taxes and expenses payable |  |  | 57,232 | 71,465 |
| 24 | Acceptances outstanding |  |  |  |  |
| 25 | Inter branch float items |  |  | 112 | 4,481 |
| 26 | Unearned income and other deferred charges |  |  | 25,881 | 25,443 |
| 27 | Other liabilities |  |  | 30,811 | 25,980 |
| 28 | Borrowings |  |  | 331,993 | 336,777 |
| 29 | total liabilities |  |  | 4,700,923 | 4,360,663 |
| 30 | NET ASSETS /(LIABILITIES) |  |  | 810,115 | 806,540 |
| c. | SHAREHOLDERS' FUNDS |  |  |  |  |
| 31 | Paid up share capital |  |  | 20,000 | 20,000 |
| 32 | Capital reserves |  |  |  |  |
| 33 | Retained earnings |  |  | 668,554 | 670,739 |
| 34 | Profit(Loss) account |  |  | 94,812 | 91,238 |
| 35 | Others capital accounts |  |  | 26,749 | 24,563 |
| 36 | Minority interest |  |  |  |  |
| 37 | TOTAL SHAREHOLDERS' FUNDS |  |  | 810,115 | 806,540 |
| 38 | Contingent liabilities |  |  | 496,646 | 426,899 |
| 39 | Non performing loans \& advances |  |  | 185,941 | 267,029 |
| 40 | Allowances for probable losses |  |  | 104,949 | 100,044 |
| 41 | Other non performing assets |  |  | 582 | 277 |
| D | SELECTED FINANCIAL CONDITION INDICATORS |  |  |  |  |
| (1) | Shareholders Funds to tota a asets |  |  | 14.7\% | 15.6\% |
| (i) | Non performing loans to total gross loans |  |  | 6.4\% | 9.3\% |
| (ii) | Gross loans and advances to total deposits |  |  | 63.1\% | 68.2\% |
| (iv) | Loans and advances to total assets |  |  | 50.6\% | 53.9\% |
| ) | Earnings assets to total Assets |  |  | 70.5\% | 71.2\% |
| (vi) | Deposits growth |  |  | 9.2\% | -4.1\% |
| (vii) | Assets growth |  |  | 6.7\% | -3.9\% |
|  |  |  |  |  |  |
| CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD ENDED 31ST DECEMBER, 2017 <br> (Amounts in million shillings) | CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD ENDED 31ST DECEMBER, 2017 <br> (Amounts in million shillings) |  |  |  |  |
|  |  | Current | Comparative | Current Year | Comparative |
|  |  | Quarter | Quarter | Cumulative | Year Cumulative |
|  |  | 31.12.2017 | 31.12.2016 | 31.12.2017 | 31.12.2016 |
| 1 | Interest income | 145,995 | 142,075 | 586,991 | 551,035 |
| 2 | Interest expense | $(27,847)$ | $(2,291)$ | ) (120,290) | (102,194) |
|  | Net interest income (1 minus2) | 118,148 | 112,784 | 466,701 | 448,841 |
| 4 | Bad debts written off |  |  |  |  |
| 5 | Impairment Losses on Loans and Advances | $(62,510)$ | $(10,167)$ | (130,996) | (30,240) |
| 6 | Non interest income: | 48,186 | 42,389 | 180,174 | 165,096 |
|  | 6.1 Foreign currency dealings and translation gain/(loss) | 4,442 | 3,674 | 17,759 | 15,418 |
|  | 6.2 Fee and commisions | 41,290 | 37,624 | 154,875 | 143,599 |
|  | 6.3 Dividend income |  |  |  |  |
|  | 6.4 Others operating income | 2,454 | 1,091 | 7,540 | 6,079 |
| 7 | Non interest expense: | $(98,075)$ | (98,495) | (377,975) | $(362,319)$ |
|  | 7.1 Salaries and benefits | $(42,977)$ | $(40,242)$ | ) (168,726) | (165,875) |
|  | 7.2 Fees and commissions | $(2,809)$ | $(3,381)$ | ) (14,623) | (10,292) |
|  | 7.3 Other operating expenses | $(52,289)$ | $(54,872)$ | (194,626) | (186,152) |
| 8 | Operating income/(loss) | 5,749 | 46,511 | 1 137,904 | 221,378 |
| 9 | Income tax provision | $(2,175)$ | $(15,093)$ | (43,092) | (67,553) |
| 10 | Net income(loss)after income tax | 3,574 | 31,418 | -94,812 | 153,825 |
| 11 | Other Comprehensive Income - net (loss)/gain on valuation of available for sale financial assets |  |  |  |  |
| 12 | Total comprehensive income/(loss) for the year | 3,574 | 31,418 | 94,812 | 153,825 |
| 13 | Number of employees |  |  |  |  |
| 14 | Basic earnings pers share | 3,371 | 3,432 | - ${ }^{3,371}$ | 3,432 308 |
| 15 | Number of branches | 212 | 188 | 212 | 188 |
|  |  |  |  |  |  |
|  | SELECTED PERFORMANCE INDICATORS |  |  |  |  |
| (i) | Return on average total assets | 0.3\% | 2.7\% | 1.8\% | 3.3\% |
| (ii) | Return on average shareholders funds | 1.8\% | 17.6\% | 11.8\% | 21.3\% |
| (iii) | ) Non interest expense to gross income | 50.5\% | 53.9\% | - 49.3\% | 50.7\% |
| (iv) | Net interest income to average earning assets | 12.3\% | 12.5\% | 12.3\% | 12.6\% |



