## Report of Condition of the Bank Published Pursuant to Section 32(3) of the Banking and Financial Institutions Act, 2006



A. ASSETS  1 Cash 2 Balances with Bank of Tanzania 3 Investments in Government securities 4 Balances with other banks and financial institutions	1.12.15 30.09.15
A. ASSETS  1 Cash 2 Balances with Bank of Tanzania 3 Investments in Government securities 4 Balances with other banks and financial institutions	
2 Balances with Bank of Tanzania 7 Investments in Government securities 8 Balances with other banks and financial institutions	
3 Investments in Government securities 4 Balances with other banks and financial institutions	267,219 191,95
4 Balances with other banks and financial institutions	704,887 550,15
Todalices with other banks and marietal institutions	624,613 661,83
	193,012 121,73
5 Cheques and items for clearing	-246 2,14
6 Inter branch float items	-
7 Bills negotiated	-
8 Customers' liabitities for acceptances	-
9 Interbank loans receivables	-
10 Investments in other securities	-
11 Loans, advances and overdrafts	
(net of anomalices for probable losses)	487,533 2,230,93
12 Other assets	122,257 150,13
13 Equity investments	41,378 20,60
14 Underwriting accounts	-
15 Troperty/Transcaria equipment	152,368 136,88
16 TOTAL ASSETS 4,5	593,021 4,066,36
B. LIABILITIES	1 120
17 Deposits from other banks and financial institutions	1,439 2,50
	542,311 3,111,00
19 Cash letters of credit	44.222
20 Special Deposits	14,330 14,80
21 Payment orders/transfers payable	2 202
22 Bankers' cheques and drafts issued	3,302 3,31
23 Accrued taxes and expenses payable	42,497 53,54
24 Acceptances outstanding	668 1,79
25 Inter branch float items	
26 Unearned income and other deferred charges	21,644 20,00 36,699 34,21
27 Other liabilities	264,225 197,77
20 Berrowings	927,115 3,438,97
25 101/12 21/10121	65,906 627,39
30 NET ASSETS /(LIABILITIES) 6	03,900
C CHARFILOI DEDCIFUNDO	
C. SHAREHOLDERS' FUNDS  31 Paid up share capital	20,000 20,00
31 Paid up share capital 32 Capital reserves	20,000
The state of the s	464,837 472,62
55 Retained curnings	150,616 112,10
35 Others capital accounts	30,453 22,66
36 Minority interest	- 22,00
	65,906 627,39
37 TOTAL SHARLHOLDERS TORDS	52,755
38 Contingent liabilities	237,638 374,96
39 Non performing loans & advances	61,123 59,52
40 Allowances for probable losses	30,447 36,92
41 Other non performing assets	1,493 1,39
Sales non performing assets	,,,,,
D SELECTED FINANCIAL CONDITION INDICATORS	
(i) Shareholders Funds to total assets	14.5% 15.49
(ii) Non performing loans to total gross loans	2.4% 2.69
(iii) Gross loans and advances to total deposits	70.8% 72.69
(iv) Loans and advances to total assets	54.2% 54.9%
(IV) Louis and advances to total assets	72.0% 74.19
(v) Earnings assets to total Assets	
	13.7% 0.39

	(Amounts in million shillings)		
		Current Quarter	Previous Quarte
		31.12.2015	30.09.201
l:	Cash flow from Operating activities:		
	Net income(loss)	55,019	50,11
	Adjustment for:		
	- Impairment/amortization	-1,329	1,15
	- Net change in loans and advances	-256,600	-164,21
	- Gain/loss on sale of assets		
	- Net change in deposits	429,759	8,00
	- Net change in short term negotiable securities		
	- Net change in other liabilities	-8,063	13,70
	- Net change in other assets	27,893	-17,32
	- Tax paid	-12,473	-12,47
	- Others (Net change in SMR deposits)	-27,861	11,26
	Net cash provided (used) by operating activities	206,345	-109,76
	nertasii providea (asea) 2) operaniig activities		
II:	Cash flow from Investing activities:		
	Dividends received	-	
	Purchase of fixed assets	-18,184	-16,63
	Proceeds from sale of fixed assets	-	
	Purchase of non-dealing securities	-	
	Proceeds from sale of non-dealing securities	-	
	Others-(Treasury Bonds/Bills /Equity investment)	16,439	84,12
	Net cash provided (used) by investing activities	-1,745	67,49
III:	Cash Flow from Financing activities:		
	Repayment of long-term debt	-	
	Proceeds from issuance of long term debt	The state of the s	
	Proceeds from issuance of share capital		
	Payment of cash dividends	66,446	48
	Net change in other borrowings	00,440	40
	Others (specify)	66,446	48
	Net cash provided(used) by financing activities	00,440	40
IV:	Cash and Cash equivalents:		
	Net increase/(decrease) in cash and cash		
	equivalents	271,046	-41,78
	Cash and cash equivalents at the beginning of		
	the quarter	513,673	555,45
	one quarter		
	Cash and cash equivalents at the end of the quarter	784,719	513,67
	Cash and Cash equivalents at the end of the quarter		,

INCOME STATEMENT FOR THE PERIOD ENDED 31ST DECEMBER, 2015					
	(Amounts in million shillings)  Current   Comparative   Current Year   Comparative   C			Comparative	
		Ouarter	Ouarter	Cumulative	Year Cumulative
		'31.12.2015		31.12.2015	31.12.2014
1	Interest income	117,444		438,856	417,603
2		-18,517		-68,527	-39,264
	Interest expense Net interest income (1minus2)	98,927	95,537	370,329	378,339
3		30,321	95,557	370,329	370,339
4	Bad debts written off	2.657	-1.328	-7.231	-16.589
5	Impairment Losses on Loans and Advances	40,193	33,771	162,827	144,213
6	Non interest income:	5,527	5,559	26,430	17,622
	6.1 Foreign currency dealings and translation gain/	3,327	3,339	20,430	17,022
	(loss)				
	6.2 Fee and commissions	33,995	25,647	124,615	117,341
	6.3 Dividend income	-	-	-	-
	6.4 Others operating income	671	2,565	11,782	9,250
7	Non interest expense:	-86,758	-75,902	-310,759	-281,304
	7.1 Salaries and benefits	-35,015	-30,753	-140,719	-125,729
	7.2 Fees and commissions	-4,486	-3,714	-15,741	-15,962
	7.3 Other operating expenses	-47,257	-41,435	-154,299	-139,613
8	Operating income/(loss)	55,019	52,078	215,166	224,659
9	Income tax provision	-16,506	-16,501	-64,550	-69,036
10	Net income(loss)after income tax	38,513	35,577	150,616	155,623
11	Number of employees	3,163	3,009	3,163	3,009
12	Basic earnings per share	77	71	301	311
13	Diluted earnings per share	77	71	301	311
14	Number of branches	175	163	175	163
	SELECTED PERFORMANCE INDICATORS				
(i)	Return on average total assets	3.5%	4.2%	3.6%	4.0%
(ii)	Return on average shareholders funds	23.6%	25.7%	24.4%	27.0%
(iii)	Non interest expense to gross income	55.0%	53.1%	51.6%	50.1%
(iv)	Net interest income to average earning assets	12.1%	14.6%	12.0%	14.0%

Ineke Bussemaker Managing Director	January 19, 2016
Waziri Barnabas Chief Financial Officer	January 19, 2016
Augustino Mbogella Chief Internal Auditor	January 19, 2016

Signed by

We, the under-named, non-executive members of the board of directors, attest to the correctness of the above statements. We declare that the statements have been examined by us, and to the best of our knowledge and belief have been prepared in conformance with the instructions and are true and correct.

Prof. Joseph Semboja	Board Chairman	January 19, 2016

