

26TH Annual General Meeting

A Legacy Built,
Together





A Legacy Built,
Together





A Leading Bank
with a proven
track record of
growth

+97%
Coverage

Stable & Diversified Shareholding Structure

34.9%
Arise B.V

31.8%
Treasury Register
(Government)

33.3%
Free Float
(General Public)



+19,000

Total Shareholders



TZS **+7.4Tn**

Market Capitalization
(2008: TZS 400Bn)



Top 3

Largest listed Entity in
East Africa



Top 30

Largest Banks in
SSA (Exc South Africa)

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The title "Global Macroeconomics Updates" is positioned on the left side of the image, overlaid on a large orange circle. The text is white, bold, and sans-serif, arranged in three lines: "Global", "Macroeconomics", and "Updates".

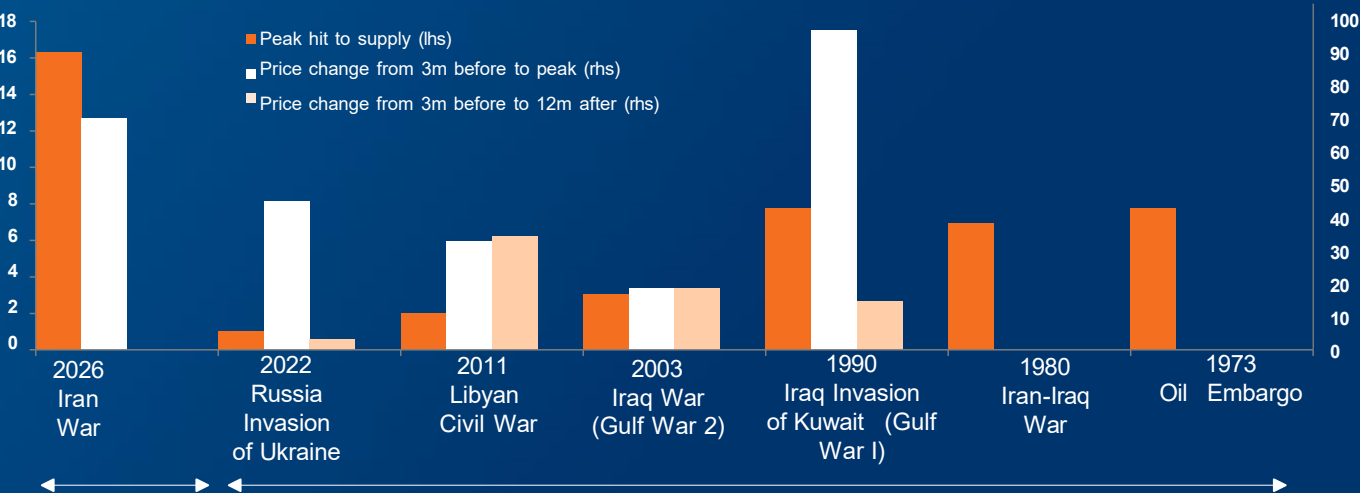
Global Macroeconomics Updates

Global Economy: Summary Overview:

Feb 28

On February 28, the US and Israel struck Iran, kicking off the current military conflict. In response, Iran shut down the Strait of Hormuz, which before the conflict channeled 20% of global oil and liquefied natural gas (LNG) shipments. The closure increased oil prices from around \$70 to over \$100 per barrel. The severity of the impact will critically depend on the conflict’s duration

The size of the current hit to oil flows from the Persian Gulf marks the largest oil supply shock in history...

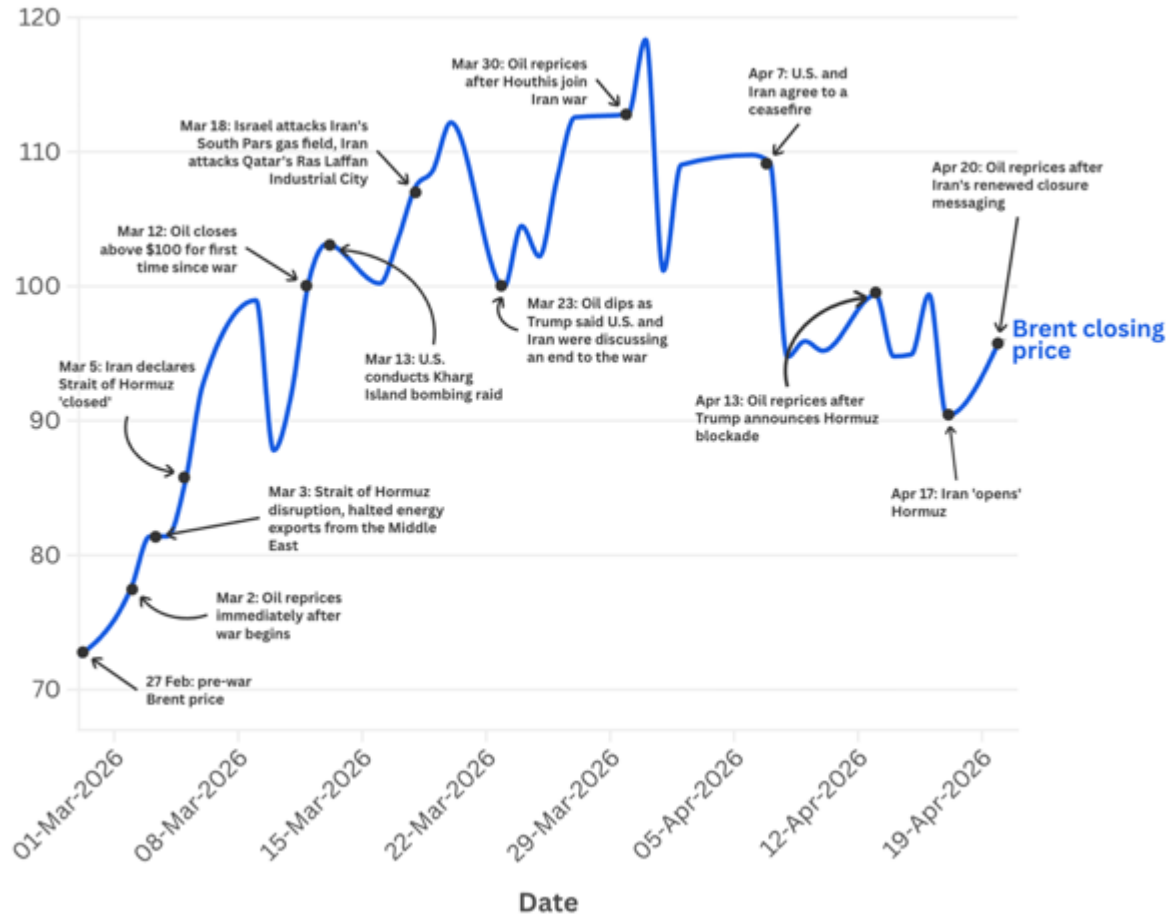


Note: Peak price is the highest daily close price. For the 2026 Iran War, peak hit to supply is defined as the estimated latest hit to Persian Gulf oil exports based on reported vessel count; peak price is taken to be the highest realized daily close price since February 28.

Source: IEA, ICE, Goldman Sachs GIR.

As a result, Global Oil price has witnessed significant volatility...

Price of Brent



55%

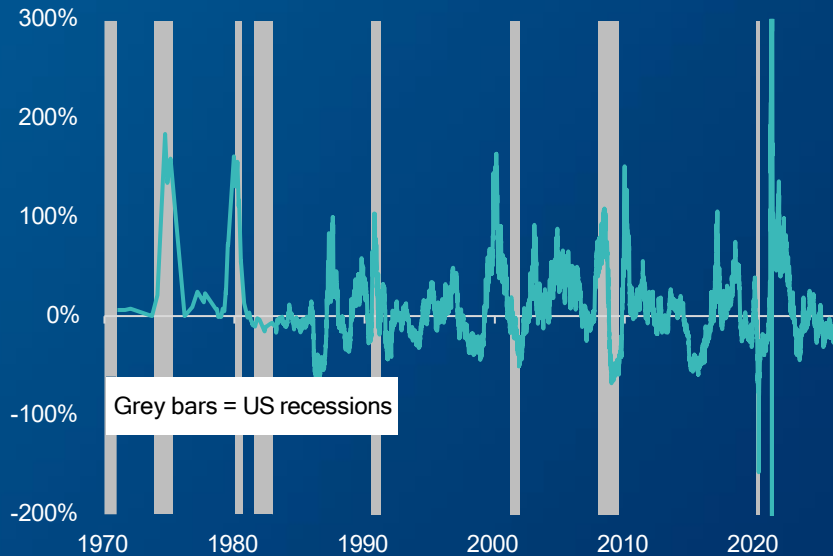
Brent crude has surged more than 55% since the Iran war began, hitting nearly \$120 a barrel at its peak, amid fears of disrupted oil flows through the Strait of Hormuz

51%

March marked one of the largest monthly oil price jumps on record, with Brent gaining 51% as Gulf output fell and exports stalled

It wasn't just oil – other commodities have surged and stayed high

WTI oil price (change YoY%)



Bloomberg Commodity Index Total Return



The spike in oil prices (YoY) was less pronounced than some prior episodes that coincided with US recessions

...Leading to slowdown in Economic Growth and Clouded Outlook in 2026

The disruptions associated with the Iran war—including to energy markets and supply chains—have lowered expected GDP growth, pushed up inflation, and made the outlook more uncertain.

The global economy therefore remains fragile and uneven going into the rest of 2026. Trade uncertainty remains high and financial conditions are likely to stay tighter for longer in many economies.

**3.0%**

GDP growth is projected to slow from 3.3 percent in 2025 to 3.0 percent in 2026

4.4%

Headline inflation rises to 4.4 percent

2.0%

US real GDP growth is projected to slow from 2.1 percent last year to 2.0 percent in 2026 and 1.9 percent in 2027

0.1%

Emerging market equities (-0.1%) outperformed their developed market counterparts (-3.5%) despite being particularly challenged by the events in the Middle East.

4.3%

The S&P 500 Index was down 4.3% in the first quarter

Negatively weighing on once---Africa's Growth Economic Prospects...

4.3%

IMF expects the war to cause significant economic costs in Africa – regional growth forecast at 4.3% for the year, down by 0.3% prewar estimate.

Sub-Saharan Africa entered 2026 reaping the benefits of hard-won stabilisation gains after a strong 2025. Economic activity accelerated broadly across country groups, with regional growth at about 4.5% – the fastest in a decade,” the IMF notes. **“But the war in the Middle East has clouded the outlook.”**

Specifically, Africa, came under pressure from global shock during the quarter with currencies weakening and inflation rising driven by higher fuel, food and fertilizer costs.

5.0%

Median inflation is projected to hit **5%** by the end of the year, compared to 3.5% in 2025.

1.4%

In those countries which do not export commodities, the current account deficit could be set to widen by about 1.4% of GDP.

3.2%

Median fiscal deficits are predicted to reach 3.2% of GDP, a 0.2% increase from 2025

40%

A ceasefire has eased tensions and brought energy prices down, but they remain sharply elevated—still roughly 30 to 40% above pre-war levels.

Truce in Middle East: What's Next for the Global Economy?

The temporary truce is welcome news and does remove near-term risks associated with intensifying military operations and strikes on energy infrastructure, but many critical questions are still unanswered and the possibility for a wide range of potential outcomes remains.

”

Charles Schwab

charles
SCHWAB

The 4 Realities:

Reality 1: Elevated Inflation: According to the (IMF), global headline inflation is projected to rise to 4.4% before easing, forcing central banks like the Bank of England and the Federal Reserve to keep interest rates higher for longer

Reality 2: Energy Security Drive: The crisis is accelerating the global shift to renewable energy sources

Reality 3: Downgraded Global Growth: The conflict has placed a heavy drag on global activity. The IMF now places global growth at 3.1%, down from pre-conflict historical averages of 3.7%, due to heightened geopolitical and commodity-market pressures

Reality 4: Delayed Secondary Effects: While the immediate spike in Brent crude has partially stabilized, downstream logistics and manufacturing supply chains face a lag of few months, threatening some regions with temporary "stagflation" dynamics.

The background of the slide is a photograph of a cityscape, likely Dar es Salaam, Tanzania. It shows a mix of modern high-rise buildings and older structures, with a harbor area visible in the middle ground. The sky is blue with some light clouds. A large orange semi-circle is overlaid on the left side of the image, containing the title text.

Tanzania Macro & Banking Sector Updates

Despite ongoing global macro-headwinds, Tanzania Economy remains resilient...

Inflation remained relatively Low



Inflation Rate

3.2%

-10 bps YoY

GDP Growth



GDP Growth

6.2%

From 5.4% in Q1'25



Banking Sector Overview

Stable and Sound Banking Sector

Owing to the stable macro-economic and business environment in Tanzania, the Banking sector, remains sound, stable and profitable. NMB continues to command significant market share due to sustained growth momentum

Metrics	Actuals		Growth	
	Q1'26	Q1'25	Industry	NMB
Total Assets	80,943	65,757	+23%	+25%
Deposits	55,973	45,178	+24%	+30%
Loans	47,920	38,564	+24%	21%
Revenue	1,895	1,740	+9%	+9%
PAT	658	607	+8%	+5%

NPL Ratio

2.8%

Q1'25: 3.4%

CIR Ratio

46.1%

Q1,25: 45.8%



NMB Bank's Strategy Digest & Performance Update

Recap: Medium Term Plan 2021 - 2025

We have delivered strong execution of the Medium-Term Plan 2025, exceeding both the original projections and the rebased targets.

Transform Customer Experience

Pillars	Deliver Winning Propositions	Operational Efficiency	Innovating for the Future
Thrust	 Drive loyalty within Mass Win in SME and Agri Deepen Penetration in Wholesale Win in Core Middle	 Boost Branch Productivity Enhance Credit Risk Management Organisational Productivity	 Strengthen our Data, Analytics Enhance IT Innovative digital solutions

Amid COVID-19 uncertainty, declining margins, and disruptions, we chose transformation over survival—launching MTP 2021–2025 to build a performance-driven, purpose-led NMB.



But we also understood that strategy alone does not drive transformation. As a result, we accelerated investment in critical areas: People, Technology and Governance and our Agency Network.

Driving Growth & Innovation

NEW

People
2,470

New Direct Jobs Created

++CBS

Technology

TZS **232 Bn**

TOP TIER

Governance

Adopted Best Practices

EXPANDED

Agency Network

75,000
(2020 - 8,400)

Recognitions of our Investments

People: Best Employer, Top Employer Certification,

Technology: Best Innovation Bank

Governance: Safest Bank

The background of the slide is a composite image. On the left, there are several stacks of gold coins of varying heights. Overlaid on these coins is a white line graph with five data points connected by straight lines. Several white arrows of different sizes point upwards, suggesting growth. A large, semi-transparent blue circle is positioned in the center of the image, with a white arrow pointing from the line graph towards it. The right side of the slide is a solid dark blue background with a light blue curved line and a small blue dot. In the bottom right corner, there is a faint orange curved line.

KEY STRATEGIC ACHIEVEMENTS

Delivering on Our Promises

Key Strategic Achievements & Impact



We continue to bring formal banking services to millions of unbanked Tanzanians.

Scaled Financial Inclusion Nationwide

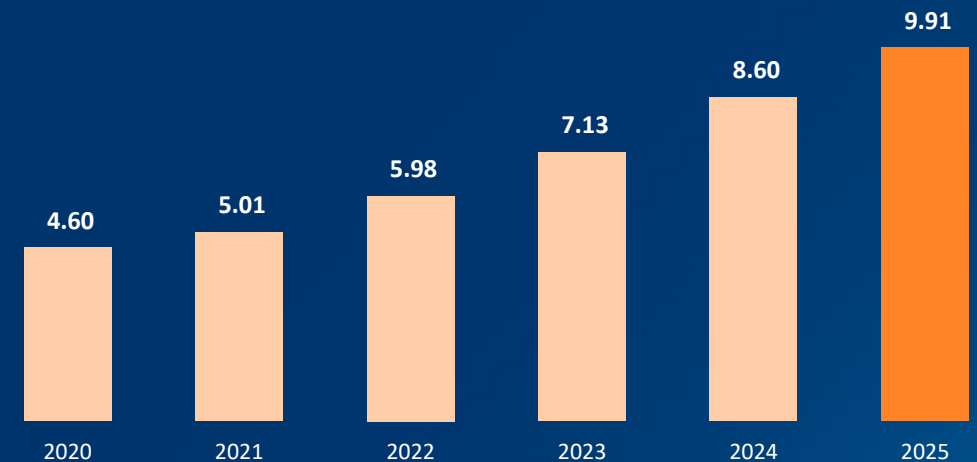
 **75,000**
Agents (2020: 8,410)

 **9.91 million**
(Customer A/cs (2020: 4.6 million))

 **5.3 million**
New Customer Accounts

 **#1**
Largest Customer Base

Customer Accounts Trend (CAGR of 15%)



Key Strategic Achievements & Impact

Impact that Drives Shared Prosperity

In line with our Corporate Sustainability and Governance Agenda, during the execution of MTP 2021-25, we solidified our position as the leading Banking in Driving Tanzania's Economic Transformation Journey.

Beyond financing businesses and households, we also supported major national infrastructure projects, including the SGR

Economic Catalyst: We Financed the Real Economy

 **28 Trillion**
Loans Disbursed in 5 Years

 **10.7 Trillion**
Total Outstanding Loans

 **5.6 Trillion**
Avg. Loans Disbursed Annually

 **10:7 Trillion**
To Corporates & MSMEs Respectively

Financing of Flagship National Projects



 **#1**
Largest SBL
TZS +720 Bn

 **1.6 Tn**
SGR Bank
Guarantee

 **198 Bn**
Syndication
-Sugar

 **125 Bn**
Mining
Sector

The background is a solid dark blue. On the left side, there is a large, semi-circular graphic element. It features a light blue circle in the center, with a white arc passing through it. To the left of this circle, there is a photograph of four stacks of coins of varying heights, each with a small green plant growing out of the top. The coins are on a wooden surface. In the bottom left corner, there is a small orange circle. In the bottom right corner, there is a large, stylized orange swoosh that curves upwards and to the left.

2025 RESULTS: **HISTORIC MILESTONE**

The Culmination of MTP 2021-2025

Strategic Efforts Yield Positive Results



Profit
Before Tax
TZS 1.1Tn
+29% 5-Year CAGR
1st Company

Financial Strength & Growth

Total Income

TZS **1.82Tn**

+17% 5-Year CAGR

Balance Sheet

TZS **17.2Tn**

+20% 5-Year CAGR

Profit After Tax

TZS **756Bn**

+29% 5-Year CAGR

Customer Deposit

TZS **12.6Tn**

+19% 5-Year CAGR

Efficiency Ratio

38%

Operational Excellence
From 51% 2020

TOP TIER

NPL Ratio

2.5%

From 7% 2020

IMPROVED

A Legacy of Shared Success: Deepest gratitude to our Customers, Partners, Government, and all Tanzanians.

A large orange circle is positioned on the left side of the image, partially overlapping the background. Inside this circle, the text "Stakeholder Value Creation" is written in a white, bold, sans-serif font.

Stakeholder Value Creation

STRONG SHAREHOLDERS VALUE CREATION

Earnings Per Share
(TZS)

1,519

17% YoY

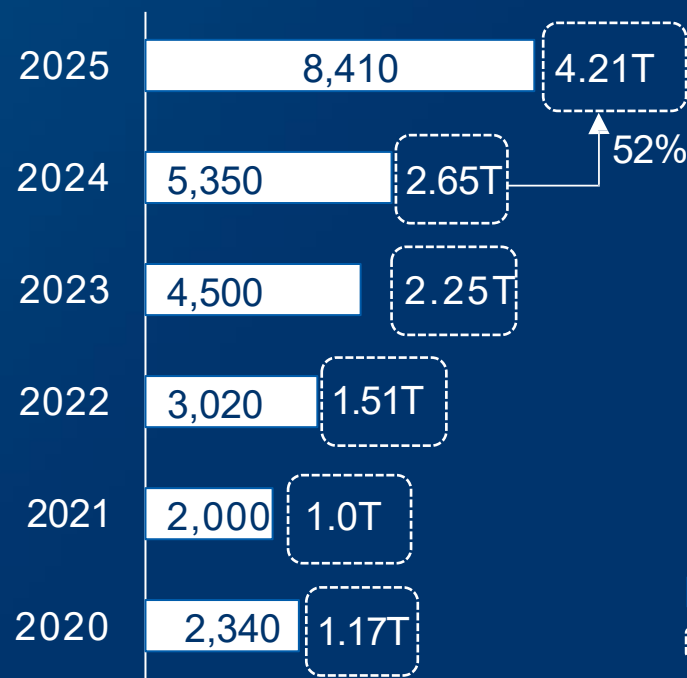
Shareholders' Equity
(TZS)

3,107 Bn

21% YoY

Share Price Performance

Share price increased by 52%, while total shareholder return, inclusive of dividends, stood at 69% in 2025.



Share price



Market Capitalization Period-end, amounts in TZS

Historic Market
Capitalization

TZS **7.4Tn**

\$2.7 Bn

Current Share
Price

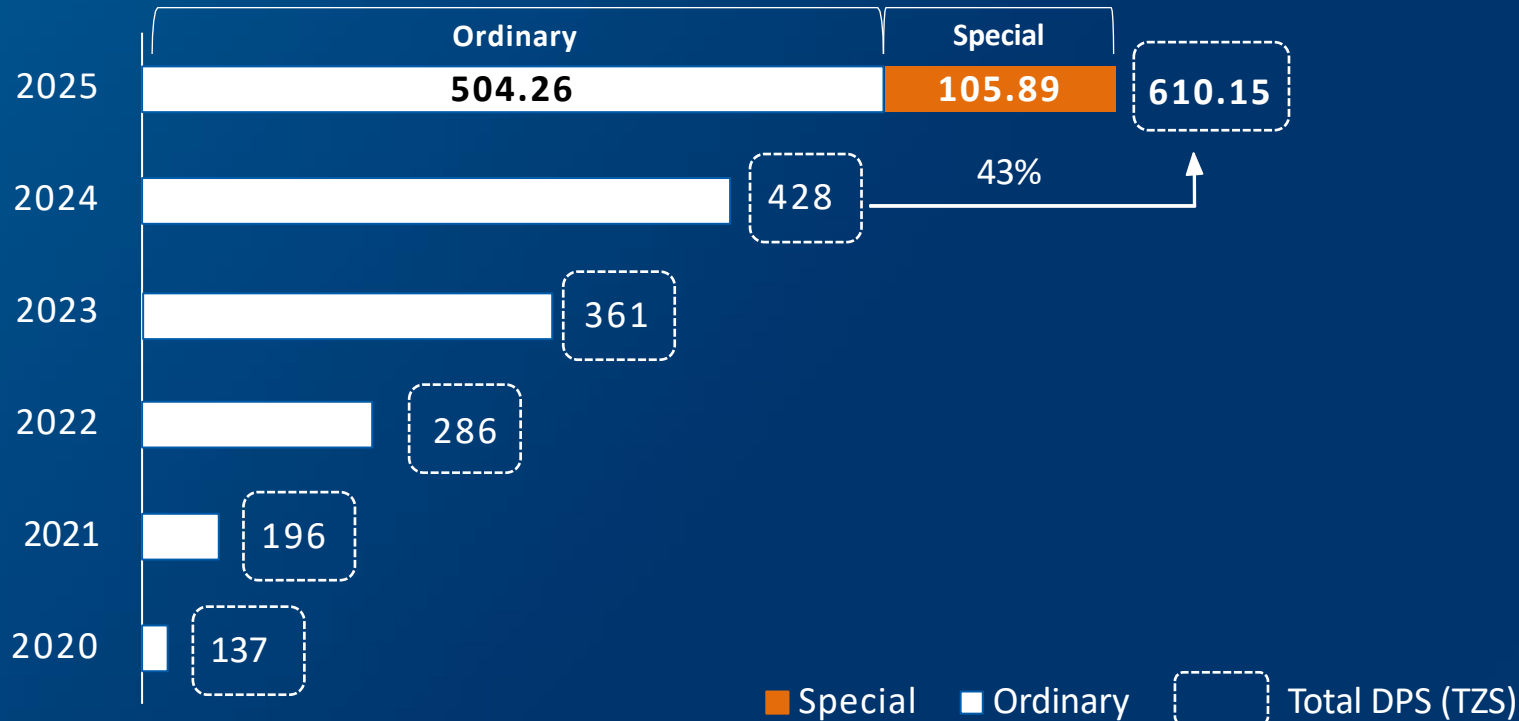
TZS

14,870

TZS 305 BILLION TOTAL DIVIDEND PROPOSED, THE HIGHEST IN TANZANIA BANKING SECTOR'S HISTORY

Dividend per Share

The Board of Directors has recommended an ordinary dividend of TZS 504.26 and a special dividend of TZS 105.89, bringing the total dividend to TZS 610.15 per share, subject to shareholders approval at the 26th AGM to be held on 10th June 2026.



Capital Markets & Tax Contribution Leadership

We have demonstrated strong leadership in capital markets, raising over TZS 74 billion through the Jasiri Bond (2022) and more than TZS 400 billion via the Jamii Bond (2023), which was listed on the London Stock Exchange. This performance earned recognition as Africa's Best Bank for Sustainability by Euromoney. Our tax contribution also grew by 181%, from TZS 256 billion in 2020 to TZS 721 billion in 2025, totaling TZS 2.7 trillion over five years.

Jasiri Bond (2022)

TZS 74 Bn

First gender-focused bond
in Sub-Saharan Africa

Jamii Bond (2023)

TZS 400 Bn

listed on Luxembourg and
London exchanges

Social Bond

TZS 146.6 Bn

raised for
community projects

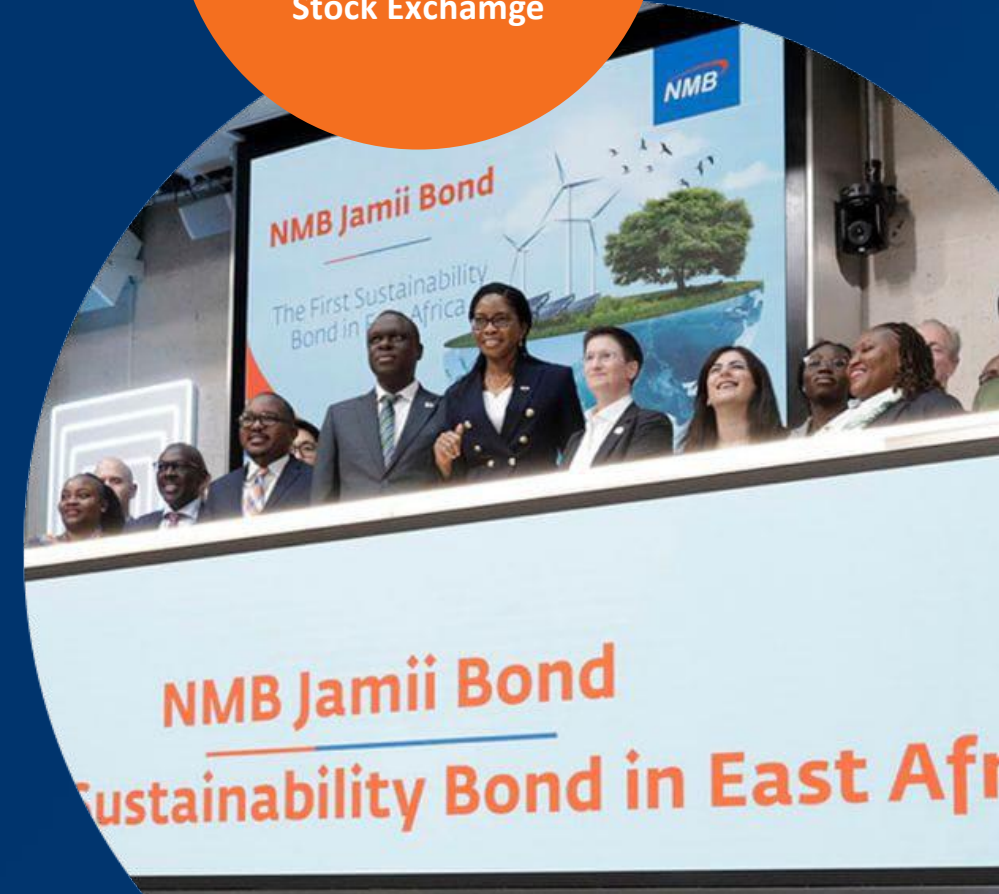
Tax Contribution

TZS 2.7 Tn

Largest & Most Compliant

#1

First East African bank
to list Bond on London
Stock Exchange



Community Impact

Alongside our commercial success, we continue to fulfil our social responsibility by investing more than TZS 24 billion over a period of five years. This investment has been directed towards key priority areas, including healthcare, education, environmental sustainability, and overall community welfare.

Pillars	Health	Education	Environment Sustainability
Impact	Renovation of Muhimbili Maternity Ward, TZS 1 Billion support to JKCI	Construction & Renovation of Government schools (Tasani Pre-School) TZS 5 Billion investment, ready for handover to the Government	TZS +2 Billion Environmental Conservation Initiatives

Over
TZS 24 Billion
invested in **Community initiatives** over 5 years.

Nuru Yangu Scholarship
130 Students funded
20 Graduates today



The Next Frontier: Agenda 2026-2030

Building Our Future, Together

Agenda 2030

In January 2026 we launched our **2026-2030 Medium Term Plan ‘Agenda 2030’** to build on the success of our previous MTP 2021-2025 strategy and drive the next phase of our growth journey, The Plan focuses on becoming a larger, more technology-driven, regionally active, and impact-oriented institution.

We will accelerate
**Digital
Transformation &
Service Excellence**

 Where?	<u>Power Retail</u> Deepen customer and retail banking leadership	<u>Ecosystem</u> Build a stronger SME ecosystem	<u>Value Chain</u> Deepen Wholesale Banking SOW with end-to-end value chain propositions	<u>Expansion</u> Expand beyond today's core business
 How	We will continue to expand services for different customer groups, including mass-market customers, affluent clients, youth, women and MSMEs.	We will increase financing and support for SMEs by leveraging on tailored financial solutions, and ecosystem partnerships for business growth.	We will deepen relationships across priority sector value chains (agriculture, mining, manufacturing, tourism, energy, and construction) to increase lending, transaction volumes and share of wallet in WB.	We will pursue regional growth opportunities and selectively expand into high potential markets outside Tanzania
4 Core Themes	Customer Growth	Digital Leadership	Regional Expansion	Sustainable Economic Impact

Strong Balancesheet Fundamentals

Underpinned by a Strong Liquidity Position

The Bank closed the first quarter of 2026 with strong balance sheet fundamentals, with a sustained expansion in the loan book and a solid deposit base.



Strong & Prudent Balance sheet Momentum:

We closed **Q1'26** with an optimal Balance Sheet Growth Momentum. Closed Q1 2026 at **TZS 17.96 trillion**, an increase of **25% YoY**, and above our MTP 2030 budgetary commitment.

25%



Loans & Advances:

Gross Loans and Advances closed at TZS 11.7 trillion, up 21% YoY and above budget, reflecting steady sales momentum across Retail and Wholesale segments.

21%



Customer Deposits:

Customer deposits closed at TZS 12.9 trillion at the end of Q1'26, up 30% YoY and above budget.

30%



Strong Capital Position

Capital Adequacy Ratio

24.18%

24.29%

24.18%

Q1'25

Q1'26

Stable Funding & Strong Portfolio Quality

NPL Ratio

2.6%

Q1'25: 3.1%

Loan-To-Deposit Ratio

86%

2025: 92%

LAR Ratio

24.2%

2025: 33.5%

Strong Business Fundamentals and Sustained Performance Momentum

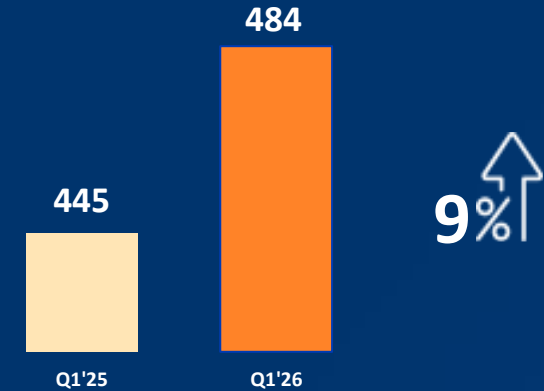
The Bank closed Q1 2026 on a strong footing, underpinned by a highly engaged and productive workforce and continued expansion of its distribution network, and resilient financial performance.

 **4,148**
#of FTEs

 **251**
Branches

 **76,000**
Agents

Total Income



The Bank delivered solid growth in income, and profitability, albeit interest expense challenges.

Key Highlights Q1 2026

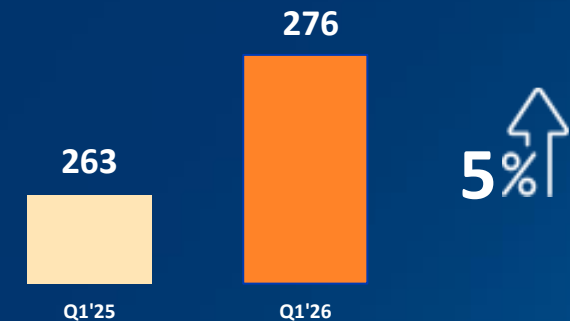
PBT	276
ROE	24%
Cost-to-income ratio	38%
CET1 ratio	24.27%

Market Capitalization

TZS 7.4 Tn

(Top 3 Companies in East Africa)

Profit Before Tax



NMB: Your Choice, Always

**Thank You: For choosing us, for your trust, for
making us part of your journey.**

**The Best Bank: Today, Tomorrow, and for
Generations to Come.**

A Legacy Built,
Together

