Issued pursuant to regulations 7 and 8 of the Banking and Financial Institutions (Disclosures) Regulations, 2014



	AUDITED STATEMENT OF FINANCIAL P (Amounts in mill		AT 31 DECEN	1BER, 2018	
	,	GROUP	GROUP	BANK	BANK
			Previous Year	Current Year	
		31.12.2018	31.12.2017	31.12.2018	31.12.2017
		31.12.2010	31.12.2017	31.12.2010	31.12.2017
Α.	ASSETS				
1	Cash	402,709	358,322	402,709	358,322
2	Balances with Bank of Tanzania	667,713	798,000	667,713	798,000
3	Investments in Government securities	740,185	919,969	740,185	919,969
4	Balances with other banks and financial institutions	174,391	242,731	174,391	242,731
5	Cheques and items for clearing	1,613	-	1,613	-
6 7	Inter branch float items	-	-	-	-
8	Bills negotiated Customers' liabitities for acceptances	-	-		-
9	Interbank loans receivables	_	_	_	_
10	Investments in other securities	-	-	-	-
11	Loans, advances and overdrafts				
	(net of allowances for probable losses)	3,241,401	2,771,732	3,251,794	2,787,048
12	Other assets	179,581	129,877	212,052	161,459
13	Equity investments	2,920	1,740	2,920	1,740
14	Underwriting accounts	-	-	-	-
15	Property, Plant and equipment	265,700	277,156	227,607	237,090
16	TOTAL ASSETS	5,676,213	5,499,527	5,680,984	5,506,359
В.	LIABILITIES				
17	Deposits from other banks and financial institutions	20,770	149	20,770	149
18	Customer deposits	4,274,732	4,231,663	4,287,119	4,231,754
19	Cash letters of credit	22,535	23,796	22,535	23,796
20	Special Deposits	17,953	16,599	17,953	16,599
21	Payment orders/transfers payable	-	-	-	-
22	Bankers' cheques and drafts issued	-	-	-	-
23	Accrued taxes and expenses payable	35,019	30,939	35,019	30,939
24	Acceptances outstanding	-	-	-	-
25	Inter branch float items	-	-	-	-
26 27	Unearned income and other deferred charges Other liablities	75,649	59,839	- 62,174	57,423
	Borrowings	372,360	336,930	372,360	336,930
29	TOTAL LIABILITIES	4,819,018	4,699,915	4,817,930	4,697,590
30	NET ASSETS /(LIABILITIES)	857,195	799,612	863,054	808,769
C.	SHAREHOLDERS' FUNDS				
31	Paid up share capital	20,000	20,000	20,000	20,000
32	Capital reserves	-	-		-
33	Retained earnings	698,167	654,271	710,785	668,553
34 35	Profit(Loss) account Other capital accounts	100,961 34,606	95,609 26,722	97,663 34,606	93,494 26,722
36	Minority interest	3,461	3,010	34,000	20,722
	TOTAL SHAREHOLDERS' FUNDS	857,195	799,612	863,054	808,769
38	Contingent liabilities	542,366	496,646	542,366	496,646
39	Non performing loans & advances	199,874	185,941	199,874	185,941
40	Allowances for probable losses	131,599	104,949	131,599	104,949
41	Other non performing assets	1,568	582	1,568	582
D	SELECTED FINANCIAL CONDITION INDICATORS				
(i)	Shareholders Funds to total assets	15.1%	14.5%	15.2%	14.7%
(ii)	Non performing loans to total gross loans	5.9%	6.4%	5.9%	6.4%
(iii)	Gross loans and advances to total deposits	78.2%	67.3%	78.2%	67.7%
(iv)	Loans and advances to total deposits	57.1%	50.4%	57.2%	50.6%
(v)	Earnings assets to total Assets	73.3%	71.6%	73.4%	71.8%
(vi)	Deposits growth	1.0%	14.3%	1.3%	14.3%

	AUDITED STATEMENT OF PROFIT AND L FOR THE YEAR ENDE	D 31 DECEMBER,	2018	INCOME		
	(Amounts in r	nillion shillings) GROUP	GROUP	BANK	BANK	
		Current Year	Previous Year	Current Year	Previous Year	
		31.12.2018	31.12.2017	31.12.2018	31.12.2017	
1	Interest income	600,555	585,512	601,638	586,992	
2	Interest expense	(109,615)	(120,291)	(109,615)	(120,291	
3	Net interest income (1minus2)	490,940	465,221	492,023	466,701	
4	Bad debts written off	-	-			
5	Impairment Losses on Loans and Advances	(137,305)	(130,996)	(137,305)	(130,996	
6	Non interest income:	195,823	156,881	195,876	157,251	
	6.1 Foreign currency dealings and translation gain/(loss)	21,894	17,389	21,947	17,759	
	6.2 Fee and commissions	166,282	135,337	166,282	135,337	
	6.3 Dividend income	32	24	32	24	
	6.4 Other operating income	7,615	4,131	7,615	4,131	
7	Non interest expense:	(405,096)	(351,292)	(408,953)	(355,053)	
	7.1 Salaries and benefits	(166,149)	(154,686)	(166,149)	(154,686)	
	7.2 Fees and commissions	(18,340)	(17,427)	(18,340)	(17,427)	
	7.3 Other operating expenses	(220,607)	(179,179)	(224,464)	(182,940)	
8	Operating income/(loss)	144,362	139,814	141,641	137,903	
9	Income tax expense	(43,401)	(44,205)	(43,978)	(44,409	
10	Net income(loss)after income tax	100,961	95,609	97,663	93,494	
11	Other comprehensive income, net of tax					
	Fair value gain/ (loss) on FVOCI – net of tax	182	67	182	67	
	Total comprehensive income for the year	101,143	95,676	97,845	93,561	
12	Number of employees	3,450	3,371	3,450	3,371	
13	Basic earnings per share	201	191	195	187	
14	Diluted earnings per share	201	191	195	187	
15	Number of branches	223	212	223	212	
	SELECTED PERFORMANCE INDICATORS					
(i)	Return on average total assets	1.8%	1.7%	1.7%	1.7%	
(ii)	Return on average shareholders funds	11.8%	12.0%	11.3%	11.6%	
(iii)	Non interest expense to gross income	59.0%	57.8%	59.4%	58.2%	
(iv)	Net interest income to average earning assets	11.8%	11.8%	11.8%	11.8%	

	Share Capital	Share Premium	Retained Earnings	Regulatory Reserve	General Provision Reserve	Others (Fair Valuation)	Tota
urrent Year 2018 alance as at the beginning of the ear	20,000	-	762,047	-	26,849	(127)	808,769
ofit for the year	-	-	97,663	-	-	-	97,663
ther Comprehensive Income	-	-	-	-	-	182	182
ansactions with owners	-	-	-	-	-	-	
ividends Paid	-	-	(32,000)	-	-	-	(32,000
egulatory Reserve	-	-	-	-	-	-	
eneral Provision Reserve	-	-	(6,876)	-	6,876	-	
thers	-	-	(12,386)	-	-	826	(11,560
alance as at the end of the current eriod	20,000	-	808,448	-	33,725	881	863,054
revious Year 2017							
alance as at the beginning of the	20,000	-	708,045	12,972	26,385	(194)	767,208
ofit for the year	-	-	93,494	-	-	-	93,494
ther Comprehensive Income	-	-	-	-	-	67	67
ansactions with owners	-	-	-	-	-	-	
ividends Paid	-	-	(52,000)	-	-	-	(52,000)
egulatory Reserve	-	-	12,972	(12,972)	-	-	
eneral Provision Reserve	-	-	(464)	-	464	-	
thers	-	-	-	-	-	-	
alance as at the end of the revious period	20,000	-	762,047	-	26,849	(127)	808,769

CONDENSED CONSOLIDAT	ED STATE	MENT OF C	HANGES	N EQUITY	AS AT 31ST	DECEMBE	R 2018
	Share Capital	Share Premium	Retained Earnings	Regulatory reserve	General Provision Reserve	Others (Fair Valuation)	Total
Current Year 2018							
Balance as at the beginning of the year	20,000	-	749,880	-	26,849	2,883	799,612
Profit for the year	-	-	100,510	-	-	1,277	101,787
Other Comprehensive Income	-	-	-	-	-	182	182
Transactions with owners	-	-	-	-	-	-	-
Dividends Paid	-	-	(32,000)	-	-	-	(32,000)
Regulatory Reserve	-	-	-	-	-	-	-
General Provision Reserve	-	-	(6,876)	-	6,876	-	-
Others	-	-	(12,386)	-	-	-	(12,386)
Balance as at the end of the current period	20,000	-	799,128	-	33,725	4,342	857,195
Previous Year 2017							
Balance as at the beginning of the year	20,000	-	707,334	-	26,385	(10,755)	742,964
Profit for the year	-	-	95,320	-	-	289	95,609
Other Comprehensive Income	-	-	-	-	-	67	67
Transactions with owners	-	-	-	-	-	-	-
Dividends Paid	-	-	(52,000)	-	-	-	(52,000)
Regulatory Reserve	-	-	12,972	-	-	-	12,972
General Provision Reserve	-	-	(464)	-	464	-	-
Others	-	-	(13,282)	-	-	13,282	-
Balance as at the end of the Previous period	20,000	-	749,880	-	26,849	2,883	799,612

	AUDITED STATE FOR THE YEAR EN		1311 1 EO W						
		DED 31 DEC	EMBER, 2018						
(Amounts in million shillings)									
		GROUP	GROUP	BANK	BANK				
		Current Year	Previous Year	Current Year	Previous Year				
		31.12.2018	31.12.2017	31.12.2018	31.12.2017				
l:	Cash flow from Operating activities:								
	Net income(loss)	144,362	139,814	141,641	137,903				
	Adjustment for:								
	- Impairment/amortization	55,904	31,228	53,933	29,257				
	- Net change in loans and advances	(484,410)	2,732	(479,487)	7,419				
	- Gain/loss on sale of assets	(143)	(204)	(143)	(204)				
	- Net change in deposits	64,677	523,820	76,973	523,718				
	- Net change in short term negotiable securities	(2,630)	(56)	(2,630)	(56)				
	- Net change in other liabilities	49,403	34,020	38,344	30,274				
	- Net change in other assets	(28,572)	(15,858)	(30,040)	(12,815)				
	- Tax paid	(68,480)	(61,072)	(68,480)	(61,072)				
	- Others	(12,301)	(14,297)	(12,301)	(14,297)				
	Net cash provided (used) by operating activities	(282,190)	640,127	(282,190)	640,127				
II:	Cash flow from Investing activities:								
	Dividends received								
	Purchase of fixed assets	(25,530)	(45,295)	(25,530)	(45,295)				
	Proceeds from sale of fixed assets	365	223	365	223				
	Purchase of non-dealing securities	(608,848)	(886,571)	(608,848)	(886,571)				
	Proceeds from sale of non-dealing securities	791,522	691,669	791,522	691,669				
	Others-(Equity investment and Securities)	(11,930)	(10,550)	(11,930)	(10,550)				
	Net cash provided (used) by investing activities	145,579	(250,524)	145,579	(250,524)				
III:	Cash Flow from Financing activities:								
	Repayment of long-term debt	-	-	-	-				
	Proceeds from issuance of long term debt	68,190	-	68,190	-				
	Proceeds from issuance of share capital	-	-	-	-				
	Payment of cash dividends	(32,000)	(52,000)	(32,000)	(52,000)				
	Net change in other borrowings	(66,120)	(40,269)	(66,120)	(40,269)				
	Others (Specify)	6,861	7,480	6,861	7,480				
	Net cash provided(used) by financing activities	(23,069)	(84,789)	(23,069)	(84,789)				
	<u> </u>								
V:	Cash and Cash equivalents:								
	Net increase/(decrease) in cash and cash								
	equivalents	(159,680)	304,814	(159,680)	304,814				
	Cash and cash equivalents at the beginning of								
	the year	1,002,394	697,580	1,002,394	697,580				
	Cash and cash equivalents at the end of the								
	year	842,714	1,002,394	842,714	1,002,394				